

**NewspapersDirect Retailer Information**

**September/October 2011**

**Distribution Information**

TMMC has commenced production of the NewspapersDirect editions of the international newspapers this week with a trial production run.

The editions produced for retail are attached. Editions are printed both daily and weekend editions.

There are over 900 papers available in the database and we intended to offer a customer order services for these specialists titles at the end of September.

**Distribution Process**

Auckland orders are delivered on a next day basis from the print date. Note that the print date will generally be the publisher original date plus the local NZ time zone + 10-12 hours in most cases. NZ Courier Post will deliver copies to selected metropolitan news trade and bookstore customers on a next day and same day service.

Wellington will receive same day delivery services for selected Monday – Friday editions, Auckland will be delivered next day around 9.00am each day. We are working on an Auckland same day service, but this may take a few weeks to commence due the space restrictions and availability of Air New Zealand services.

**Terms of Sale**

- Retail editions of NewspapersDirect titles are supplied firm sale. Specialist titles will be supplied in order on the specific issue dates on firm sale.
- Terms of sale are 25% discount from RRP / full sale or return.
- Returns are processed via email services weekly.
- Payments for Newspapers are required no later than the 10 days following the statement run for a 4 week period. Statements are issued after every 4 weeks.
- Retail titles / allocated titles – these are the titles listed in the first retailer listing. This range will expand as we add new titles to the retailer market each month.

**Specialist Titles – Non allocated & firm sale**

Pricing – the prices will be reviewed in accordance with the publisher paginations of editions and issues. We do hope to keep this as consistent as possible so as customers adjust to a standard set of prices.

*For all enquiries please contact us on 0800 624 634 or by emailing [subs@tmmc.co.nz](mailto:subs@tmmc.co.nz)*

## Retail Newspaper Listings

Title	Country	Issues	RRP	Order
Sydney Morning Herald (Daily) MTWTF	AU	264	\$9.00	
Sydney Morning Herald (SAT)	AU	52	\$13.50	
The Age (Daily) MTWTF	AU	264	\$11.00	
The Age (SAT)	AU	52	\$15.00	
The Age (SUN)	AU	52	\$12.90	
China Daily (Daily) MTWTF	CH	264	\$9.90	
STH China Morning Post (Daily) MTWTF	CH	264	\$8.00	
Le Figaro (Daily) MTWTF	FR	262	\$8.00	
Le Figaro (SAT)	FR	52	\$8.00	
Le Monde (Daily) MTWTF	FR	262	\$8.00	
Le Monde (SAT)	FR	52	\$8.00	
International Herald Tribune (Daily) MTWTF	UK	264	\$8.00	
The Daily Mail (MTWTF)	UK	264	\$9.00	
The Guardian (Daily) MTWTF	UK	264	\$9.00	
The Guardian (SAT)	UK	52	\$13.90	
The Mail on Sunday (SUN)	UK	264	\$13.90	
The Observer (SUN)	UK	52	\$13.90	
The Sunday Times	UK	52	\$13.90	
The Times of London (Daily) MTWTF	UK	264	\$9.00	
Los Angeles Times (Daily) MTWTF	US	264	\$8.00	
Los Angeles Times (SAT)	US	52	\$8.70	
The New York Times (Daily) MTWTF	US	264	\$8.00	
The New York Times (SAT)	US	52	\$13.90	
The Wall Street Journal (Daily) MTWTF	US	264	\$11.50	
The Washington Post (Daily) MTWTF	US	264	\$8.70	
The Washington Post (SAT)	US	52	\$11.50	

Prices include delivery and GST. Prices are subject to fluctuation.